



EUROPEAN SOLAR

Experts in Residential and Commercial Solar Energy

Company Profile and Key Officers



EUROPEAN SOLAR is a Filipino-owned company specializing in turnkey installation and maintenance of photovoltaic solar-roof system on a residential and commercial small – medium scale level. Our specialization covers the whole value chain, ranging from planning, getting all the needed supplies, installation to operations and maintenance of solar systems. Our expertise focuses on the technical and economical optimization of the solar power roof-system. European Solar is developing a competitive line of local projects in the photovoltaic sector that are available to clients in and around Metro Manila, also to investors interested in the energy sector.



BRIEF OUTLINE

Started this year May 2022

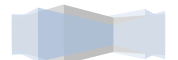
Projects installed in Metro Manila and CaLaBaRZon area

Offered Services

- Off-Grid Installation
- Hybrid Installation
- Grid-Tie Installation
- Repair and Maintenance
- Net Metering

Highly-trained Installers

FREE on-site inspections and quotations



OUR PARTNERS AND SUPPLIERS

European Solar is in partnership with Fronius International. Fronius is an Austrian Solar Energy Company that is in business for 30 years now. European Solar is partnered with Fronius to make sure that every customer receives professional advice, high-quality products and comprehensive support services.



Fronius website link: <https://www.fronius.com/en>

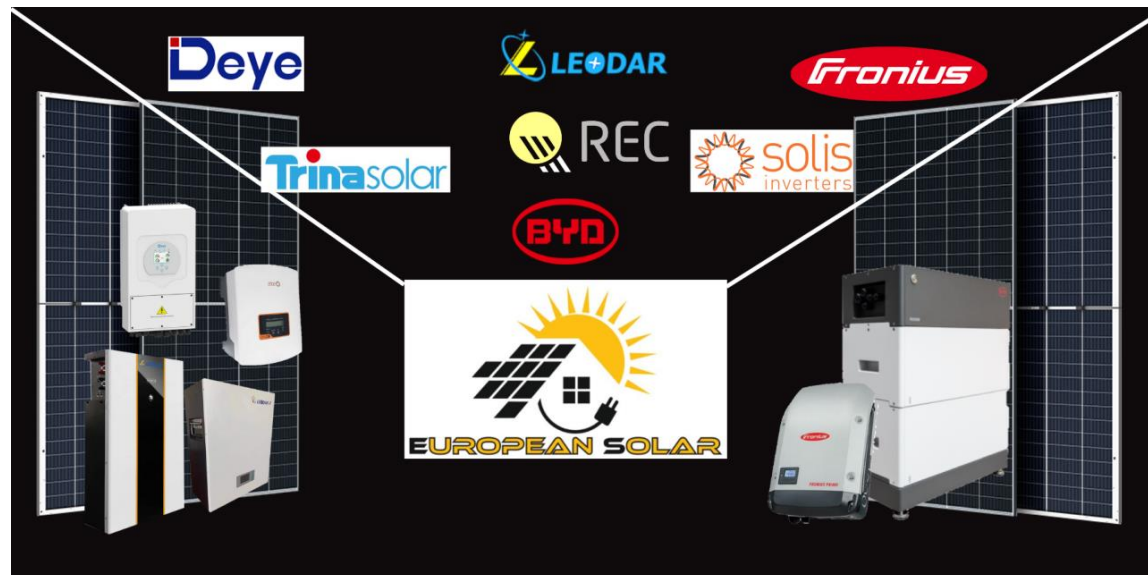
One Point Solar Marketing is also one of our Main suppliers. They are lobbying various solar components and connected with different local and international manufacturers. One Point Solar specialized in distributing solar components from China. They are easily reachable since they have 9 branches here in the country.

One Point Solar Marketing website link: [Trinasolar \(solarprice.com.ph\)](http://Trinasolar (solarprice.com.ph))



SolarHive

Solar Hive is also one of our reliable partner and supplier. They are partnered with numerous brands as well. They are very committed to help with troubleshooting, supply distribution and bridge between installers and manufacturers. They are operating in South East Asia with 6 regional branches.



VISION, MISSION AND VALUES OF THE COMPANY



Vision statement

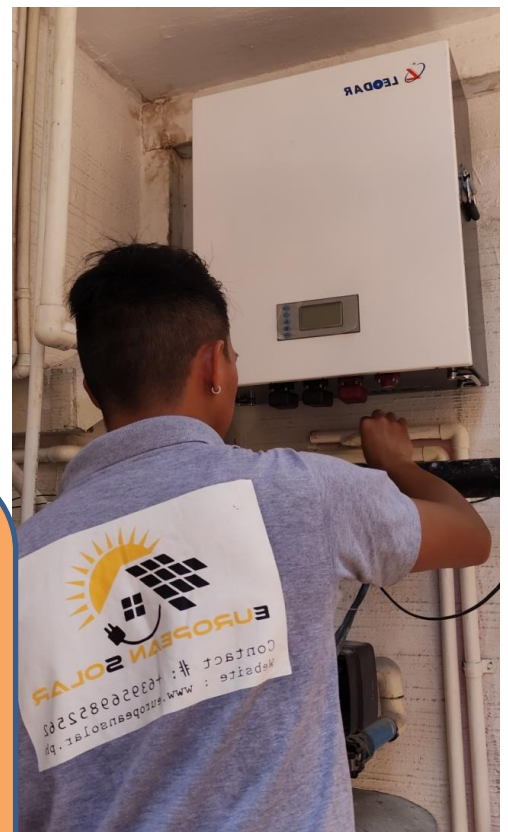
**‘to change Philippines
Into a nation where
solar energy provides
power to everyday
needs.’**

Mission statement

The mission of European Solar is to improve the quality of life of Filipinos by eliminating the problems created by power interruption and high-energy cost. In the future, our company wanted to produce renewable energy components to suit better in Philippines’ environment and hence, to provide global competitiveness in our field.






Values and Principles on which business stands

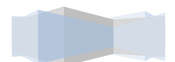
- ✓ **Power Interruption should not be a problem to any person.**
- ✓ **Avoid paying high-electricity cost by harnessing the power of the sun**
- ✓ **Solar energy is a precious gift and we should take maximum benefit from it.**



COMPETITIVE ADVANTAGES

European Solar possesses significant competitive advantages over its competitors because of the following reasons:

	<p><i>We are responsive and easily reachable!</i></p> <ul style="list-style-type: none"> ➤ Prospects, Leads and our current Clients can contact us 24/7 ➤ Easily reachable at every platforms (Facebook, Messenger, Mobile Phones, Landline, Whatsapp, LinkedIn) ➤ Advanced CRM to compile all records saved in one system.
	<p><i>We are offering Maintenance Program!</i></p> <ul style="list-style-type: none"> ➤ For 1,000 php (Metro Manila Residents) and 2000 php (outside Metro Manila) per year, we will visit the client's home to check the installation: checking all the components such as the inverter, solar panels, battery and wire connections ➤ To ensure that the system is still in its optimal condition ➤ To check anything that needs to be replaced or fixed.
	<p><i>We provide Start and End-of-Installation Report!</i></p> <ul style="list-style-type: none"> ➤ Transparency is vital with our business and we wanted to make sure that the clients are not lost during the process. ➤ Clients will receive Start-of-Installation Report to set their expectations and show the Solar Installation Plan. ➤ Clients will receive End-of-Installation Report to check if all the objectives were met, to provide follow-up instructions and to show appreciation. ➤ End-of-Installation Report also includes instructions of navigating Phone Application to show clients how they can check their own system using their phones.
	<p><i>We guarantee safety!</i></p> <ul style="list-style-type: none"> ➤ Our Team ensures that our installers are wearing the appropriate gears, to show professionalism and to guarantee their safety while working.
	<p><i>We are offering Free Consultation!</i></p> <ul style="list-style-type: none"> ➤ Our Team will visit the client's home to assess the roof and the location first-hand, it is also vital to provide accurate quotation. With this, we will make sure that the clients will get the right installation package based on their household needs.



MANAGERS



Lukasz Orzechowski is the Founder of European Solar. With over 9 years of experience in photovoltaic industry, he managed and organized a numerous solar system projects here in Philippines and he is very active in Solar Community here.

He manages the Operation, Installation and Workforce in European Solar. He trained the installers and ensures their safety.

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Kevin Moylan is the Co-Founder of European Solar. He manages the Finance for international products and the Primary advisor of the Company.

He contributes to European Solar with over 25 years of professional experience and a multidisciplinary approach including: Local and International Relations with various companies and Development of strategic business process.

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Virginia Jacinto is also a Co-Founder of European Solar. She is in charge of Sales, Marketing, and Legal part of the company.

Using her background in Real Estate, Social Media and Marketing expertise, she is managing all the campaigns, advertisements and sales of the company.

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